

1930

W. H. D. [unclear] 2006
on 5/11

Oct 15?
1930

Chicago

Action contemplated implies:

- 1) That increasing salaries will result in improvement of academic personnel. This can take place a) as improvement of existing men b) as improvement in future recruitment c) as concentration of good men through transfers to Chicago
- 2) That we believe concentration is needed of those whom Chicago would choose.
- 3) That RF should give this aid in addition to aid already given.
- 4) That viewed as educational policy it is now a good time to embarrass other large universities in the matter of salaries. This is a real embarrassment since prominent men bring in their own and others' support.
- 5) That it would be preferable to concentrate highly paid men in one University rather than scatter such examples in several Universities. The value of a great man outside his dept but in his Univ.

Are we considering Chicago

- 1) Because personal ties are close.
- 2) " we are familiar more with Chicago's need without studying other institutions
- 3) Because Chicago possesses the best men - it doesn't - the best men are scattered.

THE ROCKEFELLER FOUNDATION

61 BROADWAY, NEW YORK

THE MEDICAL SCIENCES

RICHARD M. PEARCE, M.D., DIRECTOR

Improve the position of Chicago in American life
by meeting competition from other institutions, + raising salaries
generally.

1. Chicago is so important that it must have money enough to draw men.
2. " should be defended against bids from other institutions
3. American univ. salaries should be raised by concentrating at Chicago.

The Univ does not propose a max. salary higher than that that may
be expected in several institutions within 5 years.